

2024 SECOND QUARTER REPORT

February 29th, 2024



**DETROIT LAND BANK
AUTHORITY**
BuildingDetroit.org



DLBA FAST FACTS

FY24 Q2 Sales & Closings

73 Auction Closings	200 Own-it-Now Closings	18,475 Total Auction & Own-It-Now Sales to Date
509 Side Lots Sold	200 Neighborhood Lots Sold	25,809 Total Vacant Lots Sold to Date
29 Community Partner Lots & Structures Sold	56 Project Lots & Structures Sold	99 Rehabbed & Ready Sold to Date

Compliance All Programs (Auction, OIN, Community Partners, NAP)

6,079 Monitored Properties to date	10,375 Achieved Compliance to date
--	--

Inventory Total properties: 70,198

Structures: 7,697
 Residential: 7,052
 • Sales/Salvage – Sale Pending: 517
 • Sales/Salvage – Unsold: 2,750
 • Demolition: 2,300
 • Occupied: 1,485
 Non-Residential: 61
 Accessory: 584

Vacant Land: 62,501
 Side Lots for Sale: 4,010
 Neighborhood Lots for Sale: 22,131

Community Engagement

Community Meetings Hosted & Attended: 73
 Client Service Calls Answered: 11,130
 Lobby Visitors Served: 1,075

Contact

Main Office: (313) 974-6869
 Questions: inquire@buildingdetroit.org
 Website: www.buildingdetroit.org

Follow Us on Social
 Facebook: @BuildingDetroit
 Instagram: @BuildingDet
 YouTube: @BuildingDet
 Threads: @BuildingDet

CUSTOMER SERVICE

In 2023, the Detroit Land Bank Authority received **over 67,000 customer inquiries**. In an ongoing attempt to improve our customer service, the DLBA launched a Green Belt project in February 2023. The first phase of the project has been completed and focused on reducing call wait times and the average days an inquiry remained open. Phase 2 began in January 2024.

Phase 2 will focus on:

- Establishing service level metrics across all DLBA departments for inquiry resolution
- Implementing and monitoring organization wide dashboards for inquiries that incorporate service level agreements.
- Improving customer service delivery with self-service tools
- Assessing proper staffing levels to address inquiry volume



COMMUNICATIONS & ENGAGEMENT



Crain's Detroit

GILBERT'S REHABBED & READY PROGRAM COMPLETES 100TH ALL-ELECTRIC HOME

WDET

DETROIT EVENING REPORT: MENTION OF CULTIVATING CREATE-A-PROJECT EVENT



52
City Council, City of Detroit and DON events attended

9
Community Partners, Block Clubs, and Faith Based events attended

12
Detroit Land Bank Authority hosted events

73
total events attended in FY24Q2

Q2 SOCIAL MEDIA FOLLOWERS

Facebook	Instagram	LinkedIn	Threads
27,121	11,339	3,679	1,417

Rehabbed & Ready

FEATURED PROPERTY - 100TH LISTING

2446 Seyburn, D5, Islandview

All-electric heating and cooling system

Infill (MSHDA MOD)

Modular Development on DLBA vacant lots

3572/3578 16th Street

The Property Rehabilitation Team was awarded \$200,000 through the MSHDA MOD Grant Program

UPDATES

- **Onsite Construction:** In Progress
- **Listed for Sale:** Pending

CRAINS DETROIT BUSINESS Sign In

Real Estate
Gilbert's Rehabbed & Ready program completes 100th home, launches down payment assistance

By Nick Manes
Reprints Share



Credit: City of Detroit
Mayor Duggan joins Rocket Community Fund Executive Director Laura Grannemann, National Faith Homebuyers CEO Dina Harris, Detroit Land Bank Authority and City officials to celebrate the 100th Rehabbed and Ready home listing.
October 18, 2023 11:55 AM



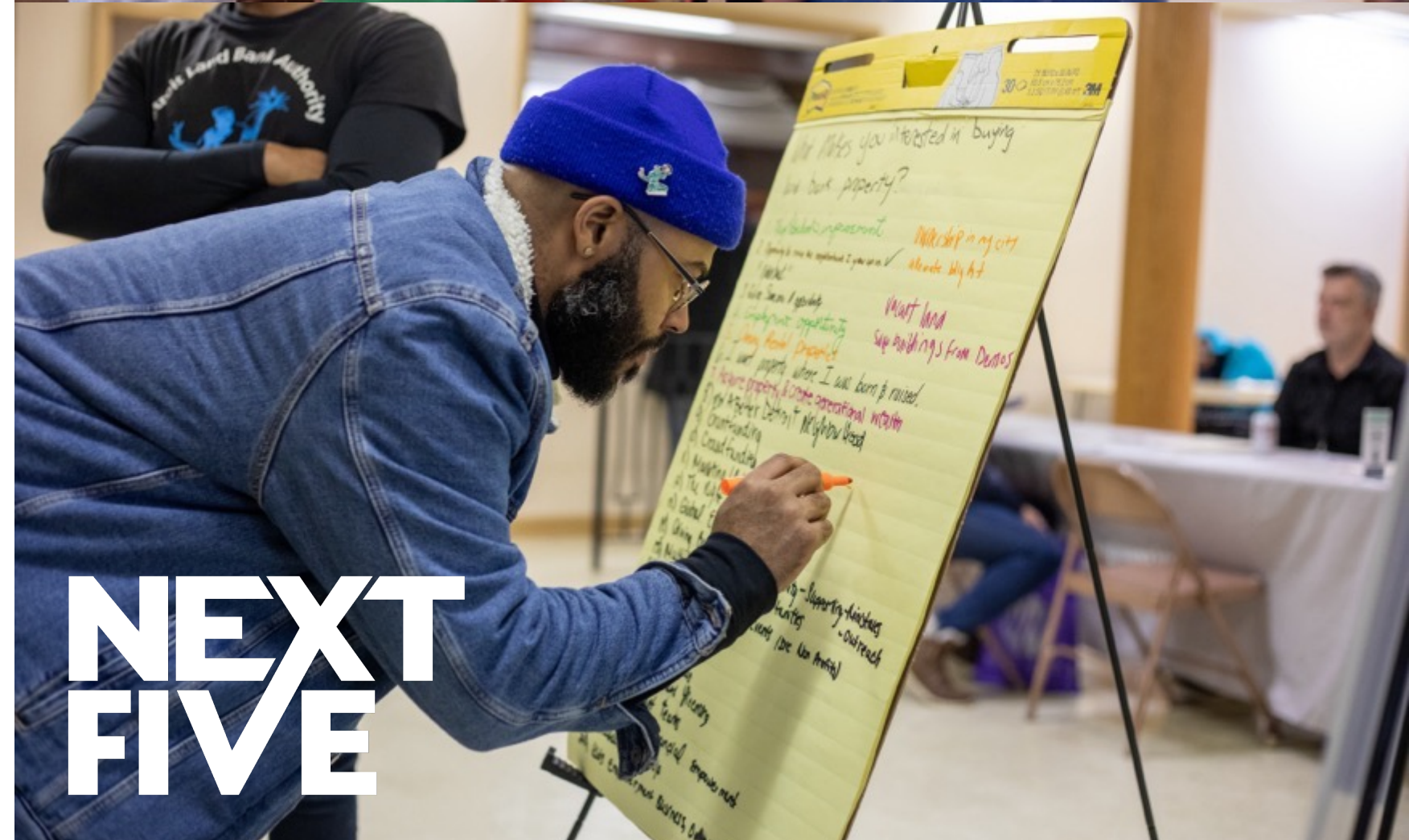
NEXT FIVE STRATEGIC PLANNING

Staff have made significant progress towards our goal of attending at least **100 community engagement events**. DLBA staff engaged with the public at over **20 events in Q2** that included DLBA and City of Detroit hosted events such as:

- Lots of Lots
- Cultivating Create-a-Project (CAP)
- Building Blocks
- Mayor's Charter Mandated meetings
- Various district events
- Block clubs and community groups' meetings

An event calendar can be found on the new **Next Five** new landing page on our website at www.buildingdetroit.org/nextfive/. The calendar provides information on where we will be, and surveys for residents to share their input. The first-round survey has been completed, and a secondary survey will be available soon.

The survey was also distributed through Department of Neighborhood Managers, DLBA social media channels and an email campaign where it was **successfully delivered to 6,986 email addresses**. By the end of Q2, **104 respondents completed the survey**, with residents representing 79.1% of the responses received.



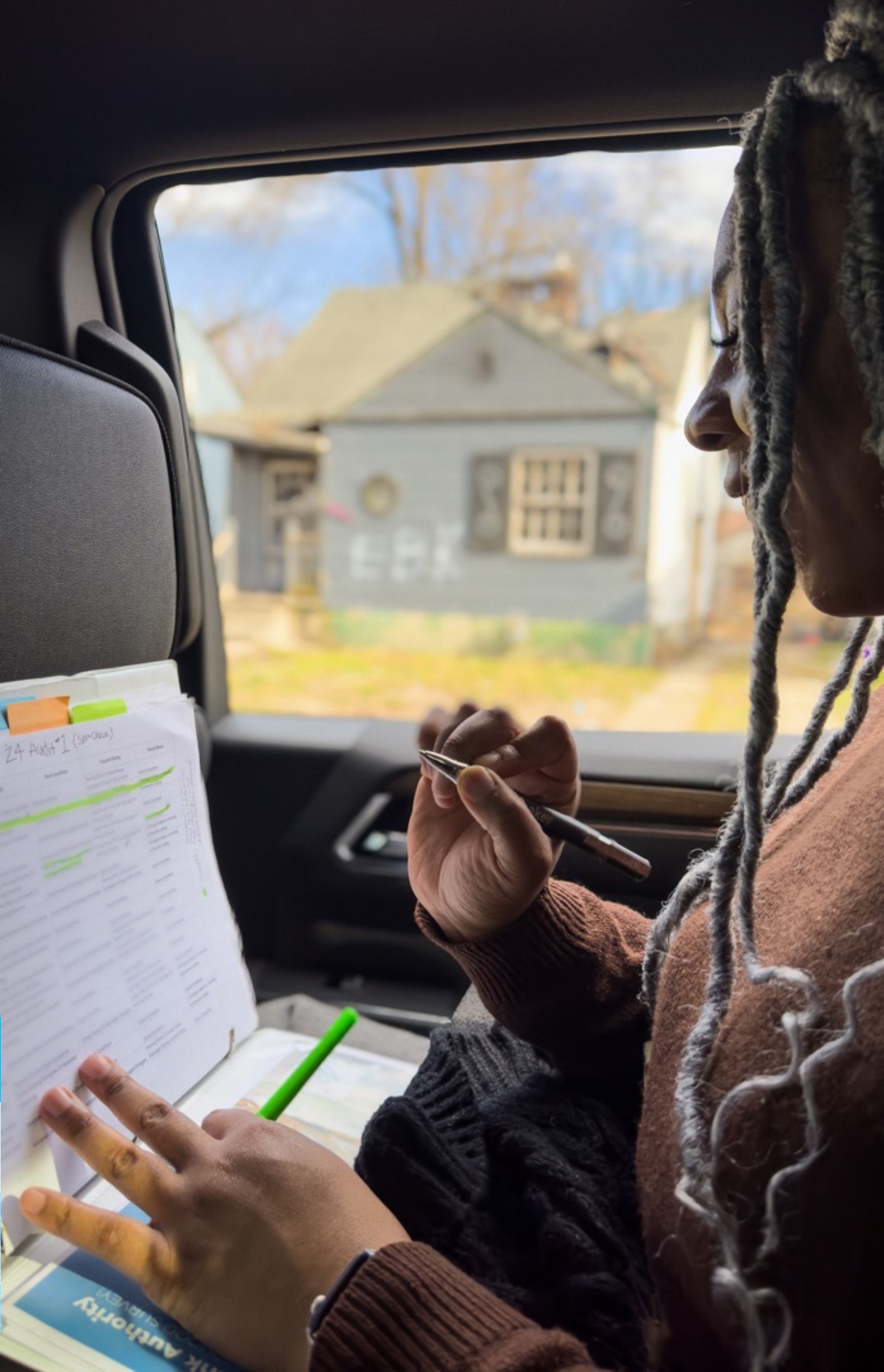
NEXT FIVE

CITYWIDE NEIGHBORHOOD SURVEY

Since September 2023, the Neighborhood Survey Team’s (NST) goal with the citywide blight survey is to complete multiple passes of the city to ensure a high degree of accuracy as to the status of blighted property and to monitor the progression of properties over time. The survey team completed their first pass of the city this winter.

7,600
vacant properties
identified with
blighted conditions

2,648
properties
confirmed with
blighted conditions



CITYWIDE NEIGHBORHOOD SURVEY

PROPERTY CONDITIONS	REFERRED TO			ALREADY IN THE			TOTAL
	THE CITY	NAP	DEMO	PIPELINE	AWAITING QC		
Some Blight	420	122	0	356	4,015	4,949	
Significant Blight	185	746	12	607	763	2,313	
Extreme Blight	1	6	59	137	135	383	

NUISANCE ABATEMENT PROGRAM

472

NAP notices placed on properties identified to be vacant and blighted

241

NAP lawsuits against vacant and blighted properties in Q2

116

judgments transferring title to the DLBA

216

agreements with private owners to rehabilitate their properties

NAP agreements continued to be a successful tool in addressing private blight with 39 properties achieving Compliance in the second quarter.

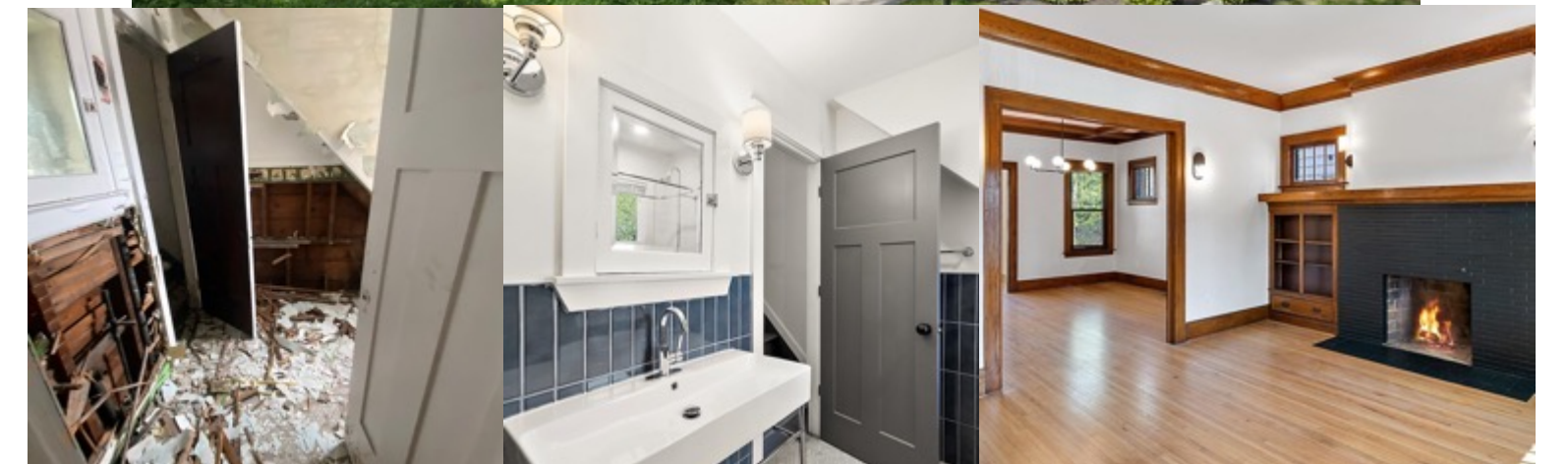


BEFORE AND AFTER

RENOVATED AS A RESULT OF A NAP ABATEMENT AGREEMENT, DISTRICT 5



RENOVATED AS A RESULT OF A NAP ABATEMENT AGREEMENT, DISTRICT 5



CREATE-A-PROJECT

On November 18th, the DLBA hosted its first ever Cultivating Create-a-Project (CAP) event at the Michigan Welcome Center in Southwest Detroit. This event was aimed at Detroit block clubs and community groups interested in purchasing land for neighborhood beautification projects through the Create-a-Project Program. Over 100 people attended with 40 organizations submitting new applications.

74

New Create-a-Project applications received

369

Total program applications since inception

94

approved as purchasers to move forward with lot selection





THANK YOU

